## Hume & Associates LLC

Hume & Associates LLC ("H&A") is an international trade-consulting firm that advises clients about challenges and opportunities affecting their business interests. H&A prepares studies on international trade issues and offers advice on strategies for companies engaging in, or impacted by, international trade.

# Robert T. "Ted" Hume, Principal



Ted has spent nearly 50 years working in the area of international trade, both in public and in private service. His early career included positions as Senior-Attorney in the Office of the General Counsel in the U.S. Treasury Department in Washington D.C., Assistant Chief Counsel in the U.S. Customs Service, and Deputy General Counsel in the Office of the U.S. Trade Representative.

A Yale College graduate with a B.A. in Economics with concentration in international trade and development, Ted got his J.D. from American University in Washington, D.C. and a M.A. in Economics from Georgetown University in Washington, D.C.

## Qualifications

International strategist with extensive expertise in business development and project management for technology and non-technology industries, government and private sectors. Demonstrated strengths include:

- Globalization
- International Trade

- Antidumping Law & Practice
- Import/Export Trade Law
- Strategic Planning
- International Dispute Resolution
- Corporate Counsel
- Lobbying & Advocacy

# Experience

2014 - present - Hume & Associates LLC - Taos, New Mexico International Trade Consultants

2008 – 2014 – Hume & Associates LLC – Ojai, California International Trade Consultants

1990 – 2007 – Hume & Associates PC – Washington, DC China office – Shijiazhuang, Hebei Province

Law practice, International Trade and Administrative Law

1986 – 1990 – Cades, Schutte, Fleming & Wright – Honolulu, Hawaii Associate Counsel, International Trade Matters

1981 – 1985 – Texas Instruments -- Dallas, Texas International Trade Counsel

1980 – 1981 – Deputy General Counsel, Office of U.S. Trade Representative Head of U.S. delegation: GATT Antidumping and Subsidies Codes

1978 – 1980 – Assistant Chief Counsel, U.S. Customs Service Responsible for Customs' Litigation and Government Procurement

1975 – 1978 – Senior Attorney, Office of General Counsel, U.S. Treasury International Trade and Litigation

## Education

Georgetown University M.A. in Economics (1973) – International Trade and Development American University J.D. (1971)

Yale University B.A. in Economics (1968) – International Trade and Development Deerfield Academy (1964)

# Memberships

Admitted to practice: District of Columbia, Hawaii, Virginia, US Court of International Trade, US Court of Appeals for the Federal Circuit.

#### Relevant Public Content

#### Netflix

Ted appears in Season 1, episode 3, 'Garlic Breath' of the Netflix series ROTTEN (https://www.netflix.com/title/80146284)



## Los Angeles Business Journal

Competitors Raise Stink Over Garlic (http://labusinessjournal.com/news/2016/apr/11 /competitors-raise-stink-over-garlic/) By Henry Meier Monday, April 11, 2016



#### TV Santa Barbara

Numerous appearances on topics like Globalization and World Economy.





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